



Let NCI be your Fast Track to Performance-Based Contracting™

National Comfort Institute, Inc. is the industry leader in Performance-Based Contracting™. Our hands-on training, tools and procedures will launch your business to new heights in performance and profitability.

- Generate profitable leads through our HeatMaxx™ and CoolMaxx™ testing
- Offer cutting-edge services and outperform competitors in your market
- Diagnose and solve HVAC system performance problems
- Sell profitable duct renovation and equipment replacement
- Measure real-time performance and prove true system efficiency
- Make your heating installations safe and efficient and **Much More!**

NCI Training Programs & Certifications

Air Diagnostics & Balancing Training
Residential & Light Commercial Certification
CO Safety & Combustion Diagnostics Training
Combustion Analyst Certification

Learn More about our Training, Certifications and Exclusive Memberships!

Visit www.nationalcomfortinstitute.com



**Register for NCI Training Near You!
Special Savings on our Training Bundle!**

Air Diagnostics & Balancing Training

Day 1 - HVAC System Performance Testing

In this intensive day of training you'll learn to determine the actual Effective Efficiency of any functioning HVAC system. Learn and perform static pressure and temperature diagnostics that will improve your ability to identify the unseen causes of poor system efficiency and performance. Using NCI's exclusive HeatMaxx™ and CoolMaxx™ diagnostic reports, you can open your customer's eyes to a new dimension in system performance, while creating new sales opportunities for your business. This day is packed with practical hands-on exercises and diagnostic tools.

This class is a pre-requisite to Day 2 and Day 3 Price: \$195

Day 2 – HVAC System Diagnostics & Balancing

Building on the skills learned in HVAC Performance Testing, this class focuses on the next level of system diagnostics and rating. NCI's PerformMaxx™ testing will prepare you to take essential air property tests, including external static pressure, pressure drops, airflow traverses, and duct loss. You'll leave equipped with all the necessary testing skills, reference tables and charts, formulas, and engineering data to perform a comprehensive system performance rating report. System renovation sales, proposal writing, and pricing strategies will round out this day, ending with a *Residential Air Balancing* certification.

This class is a pre-requisite to Day 3 Price: \$395

Day 3 – Adv. Diagnostics & Light Commercial Balancing

This third class in the program continues to build on the previous two days by adding advanced system diagnostic testing and interpretation methods. You'll learn practical fan law usage and field application techniques that will enable you to become certified for up to 25-ton equipment. NCI system redesign methods, balancing specification, and a sample submittal package are also included. Advanced airflow traverses, room-by-room airflow, and economizer and kitchen exhaust balancing round out this full day.

Price: \$395

Add the Light Commercial Exam For Just \$195

An optional Light Commercial certification exam is offered at the end of Day 3 for those desiring to add this endorsement to their residential certification. *This exam is not included in Day 3 pricing.* Both Day 1 and Day 2 must be successfully completed to enroll in this class.

Save \$150 with our Training Bundle

Air Diagnostic Training Bundle Days 1-3 For Only \$835

(Light Commercial Exam not included)



Outperform the Industry with Performance-Based Contracting™

Performance-Based Contracting™ is changing the HVAC industry! Here at National Comfort Institute we believe in true measured performance beyond selling equipment alone. Our cutting-edge training programs have launched NCI Certified Contractors all over the country to new heights in performance and profitability.

Performance-Based Contractors deliver comfort, safety and energy efficiency with proven, documented results. Through Total System Diagnostics, customers see their system in a whole new light and understand the value of the service. This makes for a great lead generator and profit center for any HVAC business. **Get NCI Certified** today and outperform the industry!

Get Support from NCI Through Our Exclusive Memberships

If you are new to Performance-Based Contracting™ and NCI's training programs, we encourage you to take our core classes which include *HVAC System Performance Testing* and *Carbon Monoxide Safety Testing and Diagnostics*. These core classes will give you the basics to utilize our tools and support materials to benefit your business.

Our **Technical Excellence** membership will give you all the tools and support you need to launch and maintain a Performance-Based culture in your company. From cutting-edge procedures to field support to marketing materials, you will have access to the tools necessary to refocus your company and provide true delivered efficiency to your customers. Be sure to ask about our **Business Leadership** membership as well. Outperform the industry with real performance and **Join NCI Today**.

Call NCI Today 800.633.7058 for more details about our exclusive memberships that best suit your needs.



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